## REQUEST FOR EXPRESSIONS OF INTEREST

## 1. Objective

The purpose of this letter is to seek your interest for the development and operation of a Tropical Basic Offshore Safety Induction & Emergency Training (T-BOSIET) facility in Suriname (the Project). It is the intent that interested parties provide Staatsolie with an Expression of Interest (EoI) on or before the due dates mentioned in this request. With this request, Staatsolie seeks to test the appetite of the international and domestic markets for developing a T-BOSIET facility in Suriname, with a view to having this in Operation as soon as possible to support local employment in the offshore industry. Besides T-BOSIET, a plan for other required offshore O&G certification will complementary and beneficial.

This Eol request is open to international and Surinamese parties. Only Eol's that meet the general requirements set forth in section 3 will be considered.

# 2. Background information

After decades of offshore exploration, Suriname has made significant offshore hydrocarbon discoveries over the course of 2020 and 2021. These discoveries have intensified the offshore exploration and appraisal efforts of various license holders and provide a positive outlook for initial and subsequent offshore developments.

T-BOSIET certification is a requirement to meet the initial offshore safety and emergency response training requirements for personnel to the offshore oil and gas industry in a tropical environment, e.g. working on drilling rigs and Floating Production Storage and Offloading (FPSO).

Currently, T-BOSIET is provided from outside Suriname. This means extra costs and can be a hurdle even more when having travel restrictions. Staatsolie encourages a T-BOSIET facility from a local content development perspective in order to benefit the local economy in line with the offshore Oil & Gas developments, the existence of adequate and fully functional T-BOSIET is important for the development of local offshore employment and may be able to attract trainees from Guyana and can service expats as well, who need to extend their certification. Having T-BOSIET as focus, an associated training plan for other required offshore O&G certificates will be beneficial.

While Staatsolie is aware of various initiatives being undertaken, it desires to propagate that any T-BOSIET will adhere to OPITO, world-class safety and quality standards in providing "state-of-the-art" services to the offshore oil and gas industry operators and their prime contractors.

Staatsolie operates a training center with some basic facilities for its Operations which includes an Oil Refinery at Tout Lui Faut. To facilitate and accelerate Staatsolie is willing to lease an area of land, classrooms, i.e. parts of the Staatsolie Training Academy. The firefighting training ground is being constructed and will be in operation in Q4 2021.

### 3. Eligibility Criteria

First an initial screening will be performed based on the criteria listed below.

#### Step 1:

#### **Business Plan**

- a) High level Execution Plan, incl.:
  - Time to market (how fast can the certification be up and running)

- OPITO certification
- o Training of (local) required staff
- Possible synergies with Staatsolie's training center
- b) Proof of financial means and access to funding and origins for the Project
- c) Reference T-BOSIET Projects
- d) Estimated cost price for a T-BOSIET certificate
- e) Plan for other O&G related certifications

**Step 2:** Respondents who have passed Step 1 will be invited to substantiate their response by providing additional information, if necessary. After which Staatsolie can select one or more proposals for further evaluation.

#### 4. Role of Staatsolie

Staatsolie's role is to facilitate and accelerate realization of an OPITO certified T-BOSIET facility in Suriname. Synergies with the Training Academy can be utilized. However, Staatsolie will not invest money. Staatsolie will lease the required space, fire fighting, class rooms and other associated facilities to the T-BOSIET operator. The terms are pending on the results of the evaluations. It is advised to conduct a site visit.

In addition, by no means is this initiative by Staatsolie an acknowledgement of feasibility of this undertaking. Interested parties need to conduct and rely on their own feasibility assessment.

#### 5. EOI submission Process / Timeline

Activity	Due Date	Communication Channel
Publication of this Request for EOI	August 25, 2021	Staatsolie local content development website
Start of Clarification Period	August 27, 2021	
End of Clarification Period	September 6, 2021	
Submission of Step 1 EOI	September 23, 2021	
Outcome of step 1 Eligibility process	September 30, 2021	
Site visit	Week 39/40	
Outcome of Step 2 EOI	October 8, 2021	
Endorsement letter	October 12, 2021	

For clarifications, submission and other communication, please use the following email address: <a href="mailto:LCoffshore@staatsolie.com">LCoffshore@staatsolie.com</a>

## 6. Confidentiality

Staatsolie warrants that it will not make public, or disclose to any third party, the information or any part thereof, submitted by the respondents to this request for EOI.

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